## convention<sub>17</sub>



## Principals Forum Agenda

## **Tuesday 17 October 2017**

8:35am – 11:30am	Principals Forum Activity – Auckland Bridge Climb
12:00pm – 12:45pm	Principals Forum Lunch and Registration
12:45pm – 1:15pm	Welcome
	Mark Fisher, Managing Director, Securitor & Phil Butterworth, General Manager, BT Group Licensees
1:15pm – 2:45pm	Value of Advice
	Andrew Inwood, Founder & Principal, CoreData
2:45pm – 3:45pm	Xero Business Model
	Craig Hudson, NZ Country Manager, XERO
3:45pm – 4:00pm	Afternoon Tea
4:00pm – 5:20pm	A High Performing Team Doesn't Happen By Accident
	Richard Jones, Director, Wellbeing Matters
5:20pm – 6:05pm	Understanding Client Needs to Empower Your Business
	Recep Peker, Research Director, Investment Trends
6:05pm – 6:10pm	Close
7:00pm – 10:00pm	Principals Forum Welcome Dinner
	Dress code: Smart casual
	Glass Goose